



Sales Associate

Second Chance, Inc., a non-profit social enterprise, is hiring full-time Sales Associates to provide critical sales support in our Retail Operations. The Retail Sales Team is responsible for meeting or exceeding sales goals. You will strive to create long-term customer relationships that will lead to increased sales. Ultimately responsible for creating a welcoming atmosphere and providing an exceptional customer experience. If you're interested in joining a business with a heart, we'd like to interview you.

Tasks and Responsibilities:

- Ensure that each customer receives exceptional service by providing a friendly environment - greeting and acknowledging each customer.
- Contribute to the store's sales goals by negotiating prices within the prescribed parameters.
- Develop sales tickets to describe sold products and appropriate price.
- Maintain solid product knowledge of all items in the store.
- Maintain an awareness of all promotions and advertisements.
- Assist with merchandising display, maintenance and store cleanliness.
- Share the company's vision and mission with our customers

Minimum Qualifications:

- High School Diploma or equivalent experience preferred.
- Competent skills in basic math and ability to measure furniture and goods for customers when needed.
- Retail sales experience required -- sales experience in furniture, white goods, building materials or antiques a plus.
- Ability to communicate with people from all walks of life.
- Ability to maneuver around sales floor, work with and around cleaning chemicals, and lift/carry up to 30 lbs.
- Ability to work a flexible schedule to meet the needs of the business, including holidays and weekend shifts.
- Ability to walk throughout a 250,000 square foot warehouse to assist customers.

Compensation - \$12.00 per hour

Hours of Operations – 8:45 am to 5:15 pm

Please learn about us and follow the instructions on HOW TO APPLY for this full time position at: <http://www.secondchanceinc.org/employment-opportunities>.